

# 2020 PRESENTS

## **Kitchen Whispering: Successfully Resolving Problem Jobs**

Every designer dreads the text, email or phone call from a client that is less than satisfied ... how do you wrangle those messages into a successful conclusion? Join us to take a look at job-site and project management tools that help keep everyone on course for fun, fulfilling and rewarding days in the kitchen and bath industry.

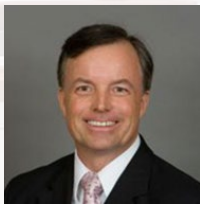
## **2020 Design Tips & Tricks**

Impress your customers, showcase your designs and become more profitable with expert tips & tricks.

## **Knock the Socks Off Your Clients: Rendering and Presentation Techniques**

Great renderings and presentations can wow a client and can also help set the right expectations early in a project. In this session, learn best practices in the most advanced rendering and presentation techniques from design technology, to digital output, to virtual reality experiences that engage your clients.

## ABOUT THE PRESENTER



### **John Morgan**

A 20-year kitchen and bath veteran, John Morgan is well respected for his work helping kitchen and bath professionals evolve their businesses through the latest in technology. A manufacturer's representative, consultant, trainer and speaker, he has served on advisory councils of many industry manufacturers, Virginia Tech and as 2013 NKBA National President.

#### **When: Tuesday, May 7th, 2019**

1:30-3:00pm	Council Meeting (Members welcome to attend)
3:00-4:00pm	Kitchen Whispering
4:15-5:00pm	2020 Design Tips & Tricks
5:00-6:00pm	Heavy appetizers & registration for evening program
6:00pm	Chapter Business
6:15-7:15pm	Knock the Socks Off Your Clients
7:15pm	Dessert & Networking

**Where:** Clarke Appliance Showrooms  
393 Fortune Blvd  
Milford, MA 01757



## RSVP

[Click to Register](#)

**Cost:** \$125 Entire Day  
\$45 Evening CEU